

# We are Air Products.

We make industry more productive with **atmospheric gases** . . .

We make semiconductors faster and displays brighter with **electronic materials** . . .

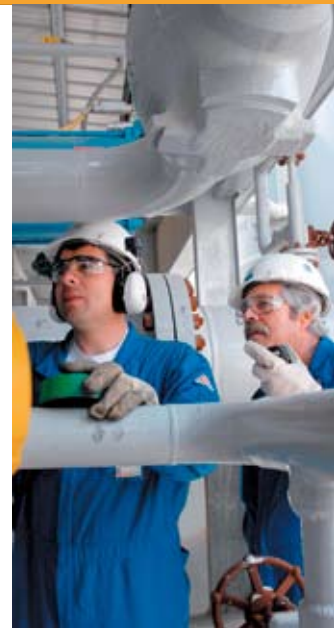
We make coatings and adhesives more environmentally friendly with **performance materials** . . .

We make remote natural gas economical to transport with **liquefied natural gas heat exchangers** . . .

We make the future **hydrogen** economy possible with **fueling infrastructure** . . .

We make the quality of patients' lives better with **homecare services** . . .

We make transportation fuels cleaner with **hydrogen** . . .



Air Products touches the lives of consumers around the globe in positive ways every day. The company is recognized for its innovative culture, operational excellence and commitment to safety and the environment. Our aim at Air Products is to develop lasting relationships with our customers and communities based on human qualities: an understanding of their needs, integrity and honesty in the way we do business, and a passion for exceeding expectations.

## 70 Years of Growth

Air Products was established in 1940 in Detroit, Michigan, on the strength of a simple but then revolutionary idea: the "on-site" concept of producing and selling industrial gases, primarily oxygen. At the time, most oxygen was sold as a highly compressed gas product in cylinders that weighed five times more than the gas itself. Air Products proposed building oxygen gas generating facilities adjacent to large-volume users, thereby reducing distribution costs. The concept of piping the gas directly from the generator to the point of use proved sound and technically solvable.

## Air Products Today

- 18,900 employees around the world
- Operations in more than 40 countries
- Fiscal 2009 revenues of \$8.3 billion
- Ranked 248th in sales among *Fortune* magazine's May 2009 list of the 500 largest U.S. corporations

## Serving a Diversity of Markets

### Merchant Gases

Through our Merchant Gases business, we supply oxygen, nitrogen, argon, helium and hydrogen as well as certain medical and specialty gases to a wide variety of industrial and medical customers. We deliver most gases via bulk supply, by tanker or tube trailer, in liquid or gaseous form. For customers requiring small volumes, we supply product in cylinders and dewars, or "packaged gases." We also produce gases for some customers via small cryogenic or noncryogenic on-site generators through sale of gas contracts and some sale of equipment.

### Tonnage Gases, Equipment and Energy

Tonnage Gases is our business supplying large quantities of hydrogen, synthesis gas, carbon monoxide, oxygen and nitrogen, mainly to petroleum refining,



chemical and metallurgical customers under long-term contracts. We generally build a facility adjacent to or nearby our customer's facility and deliver product through a pipeline. Our Equipment business provides liquefied natural gas (LNG) heat exchangers, air separation plants, hydrocarbon recovery and purification equipment, and helium distribution equipment to industry. Within Energy, we own and operate power generation and flue gas treatment facilities and are developing technologies to serve energy markets of the future, including gasification and alternative energy technologies.

### **Electronics and Performance Materials**

Through our Electronics and Performance Materials business, we provide material solutions to a broad range of global industries, leveraging our expertise in chemical synthesis, analytical technology, process engineering and surface science. We supply specialty and tonnage gases, specialty and bulk chemicals, services and equipment to the electronics industry for manufacturing silicon and compound semiconductors, displays and photovoltaic devices. We also provide performance chemical solutions for the coatings, inks, adhesives, civil engineering, personal care, institutional and industrial cleaning, mining, oil field, polyurethane and other industries.

### **Healthcare**

Through our Healthcare business, we provide home respiratory therapies, medical equipment and infusion services to help improve the quality of life of more than 325,000 patients worldwide. With operations spanning 14 countries, we are the market leader in Spain, Portugal, the United Kingdom and Mexico. Our specialist teams serve patients with conditions ranging from chronic lung disease, asthma and emphysema to sleep apnea, by providing oxygen, nebulizer, sleep management and infusion therapies. By continually investing in research and development, we strive to develop new and innovative products and services that deliver improvements to both patients and health services.

### **Tell me more**

For additional corporate, financial, product or environmental information about Air Products, please visit the company's Web site at [www.airproducts.com](http://www.airproducts.com).

### **Corporate Headquarters**

Air Products and Chemicals, Inc.  
7201 Hamilton Boulevard  
Allentown, PA 18195-1501  
Tel 610 481 4911  
Fax 610 481 5900

### **European Headquarters**

Air Products Europe  
Hersham Place Technology Park  
Molesey Road  
Hersham  
Walton-on-Thames  
Surrey KT12 4RZ  
England  
Tel 44 1932 249200  
Fax 44 1932 249565

### **Asian Headquarters**

Air Products Asia, Inc.  
Suite 6505-7, Central Plaza  
18 Harbour Road  
Wanchai, Hong Kong  
Tel 852 2527 1922  
Fax 852 2527 1827

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[www.airproducts.com](http://www.airproducts.com)