

Our aim at Air Products is to develop lasting relationships with our customers and communities based on human qualities: an understanding of their needs, integrity and honesty in the way we do business, and a passion for exceeding expectations.



Understanding.
Integrity.
Passion.

Words that describe our people—the heart of the Air Products difference.

tell me more
www.airproducts.com

Americas

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**FACTS,
FIGURES,
FOCUS**

Fiscal year ending September 30, 2007

**AIR
PRODUCTS** 

Delivering the Difference

Focus on Investors

2007 RESULTS

Sales:	\$10 billion
Consolidated, by destination	
U.S.	44%
Europe	32%
Asia	17%
Canada/Latin America	5%
Rest of World	2%
Consolidated, by business segment	
Merchant Gases	32%
Tonnage Gases	26%
Electronics and Performance Materials	21%
Equipment and Energy	6%
Healthcare	6%
Chemicals	9%
Net income:	\$1 billion
Diluted earnings per share:	\$4.64
Dividends per share:	\$1.48
Capital expenditures:	\$1.6 billion
Research and development:	\$140 million
Return on average shareholders' equity:	19.9%

Focus on Customers

- Providing a unique portfolio of atmospheric gases, process and specialty gases, performance materials, and equipment and services
- Serving industrial, energy, technology and healthcare markets worldwide
- Growing leading positions in semiconductor materials, refinery hydrogen, home healthcare services, natural gas liquefaction, and advanced coatings and adhesives
- Known for our innovation, operational excellence and commitment to safety and the environment

Our four global businesses

- Merchant Gases
- Tonnage Gases, Equipment and Energy
- Electronics and Performance Materials
- Healthcare

See our Annual Report at:

www.airproducts.com/invest

Focus on Employees

- More than 22,000 employees
- Operations in over 40 countries
- Ranked 275th in sales and 280th in total assets among *Fortune's* April 2007 listing of the 500 largest U.S. corporations
- Ranked #3 within the chemicals industry sector in *Fortune's* "America's Most Admired Companies 2007"
- Recognized as one of the safest companies in our industry; known for our commitment to corporate responsibility and to serving the communities where we live and work
- Helping our people reach for their potential through educational assistance, career development and mentoring programs, and work/life balance initiatives

