

# Nora Esquieres

## Maintenance Process Engineer

### **Why did you decide to join Air Products?**

I joined Air Products because of the type of roles that were available and for the varied opportunities that existed. I have both an engineering and business background and can use both at Air Products.

### **Why do you love working at Air Products? What is it that keeps you working at Air Products?**

Air Products is a company I am proud to say that I work for: The values of the company align with my own values in areas such as sustainability, diversity and inclusion, and support of the local community. I keep working at Air Products for these reasons and because of the talented people I get to work with daily, the flexible work environment, and the career opportunities I have been given.

### **Please describe (in brief) your career with Air Products to date.**

My first role with Air Products was Market Manager. I performed market research/competitive analysis, maintained a global industry database, and developed forecasts. I also managed all e-commerce activities for my division and was involved in contract negotiations.

I am now in the customer engineering group. Here, I have held various roles that involve the management of the maintenance programs for our customer sites, the medical inspection program, and work on cost reduction and continuous improvement projects.

### **How does what you do contribute to sustainability?**

I have been active in my community as a volunteer, participating in a mentoring program sponsored by Air Products at a local middle school and in Day of Caring activities to benefit local non-profit organizations. I am also a member of Air Products' Inclusion Network and the Women's Success Network, organizations that help females reach their full potential by supporting their development and championing an inclusive workplace.

### **What is the most intriguing/satisfying thing you've been involved in since you've been at Air Products?**

I am currently involved in a project to evaluate, select, and ultimately implement a new field service management solution to manage the maintenance work performed on our systems at customer sites. It involves identifying the benefits of using a field service management solution, defining our requirements, assessing vendors' products and, eventually,

implementation. I am part of a multidisciplinary team that includes IT, procurement, business improvement, and operations. It's an exciting project, since it involves exposure and participation in areas I normally am not involved in (vendor evaluation, procurement); I've have been a part of this project since its conception. It's also satisfying to know I am working on a project that will bring significant cost savings to my organization.

**What career advice would you give to those just starting out in their engineering/IT careers?**

- Be open to different assignments; there is always something new to learn.
- Get involved; join a group at the company to expand your network and enhance your work experience.
- Ask questions; this is how you learn and increase your knowledge.